

Alliance Partner Network (APN) Sales Training

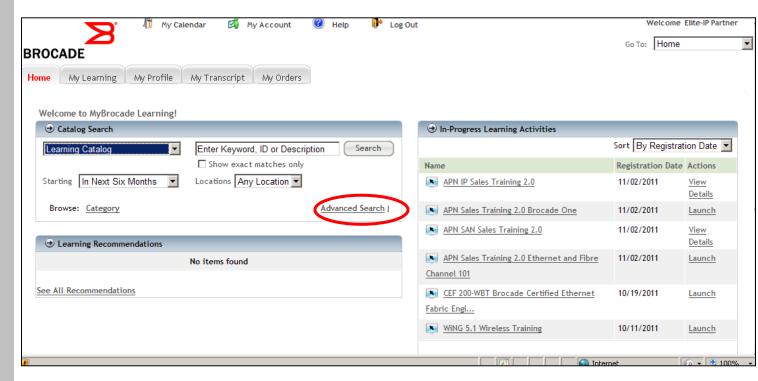
Instructions

Login to the MyBrocade™ partner portal with your user account and password. First time users click Register Now to open an account.

From the MyBrocade partner portal home page, click on the "My Education" tab and you will be directed to SABA, the Brocade® Training Registration application.

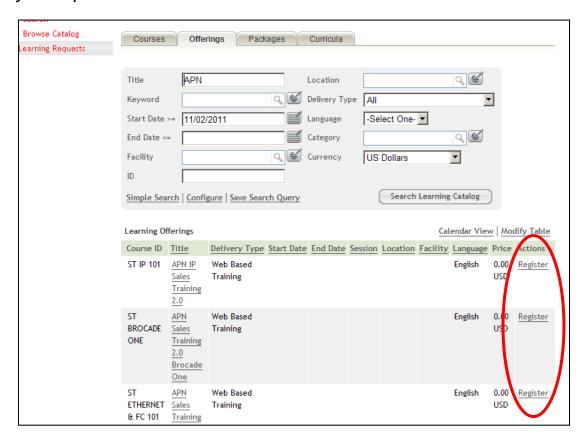
Below, SABA's learner home page contains a Catalog Search and In-Progress Learning Activities. The "My Profile" tab contains your personal information. "My Transcript" shows records of any learning you have completed.

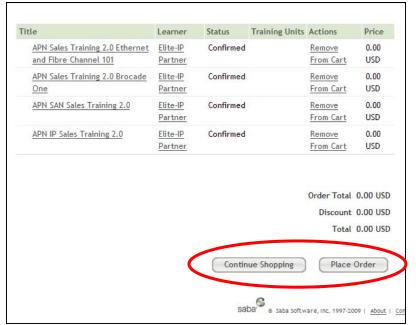
Use **Advanced Search** to quickly locate Instructor-Led, Virtual Classroom and Web-Based (eStudy) courses.



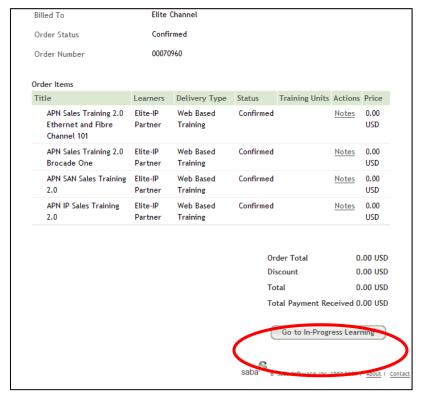
Type "APN" on the Title field and click Searching Catalog to find:

- APN Sales Training 2.0 Ethernet and Fibre Channel 101 (Course ID: ST ETHERNET & FC 101)*
- APN Sales Training 2.0 Brocade One™ (Course ID: ST BROCADE ONE)*
- APN IP Sales Training 2.0 (Course ID: ST IP 101)
- APN SAN Sales Training 2.0 (Course ID: ST SAN 101)
- *Pre-requisite. You will not be able to start the APN IP or SAN Sales Training courses until you complete these courses.





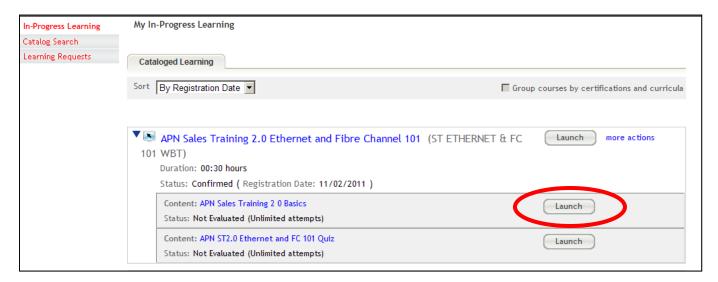
Click "Register" to add courses to your cart. Use "Continue Shopping" to add more courses to your cart and click "Place Order" to complete your registration.



Once you confirm/complete your registrations, you can start your pre-required training courses: the APN Sales Training 2.0 Ethernet and Fibre Channel 101 and the Brocade One and then continue with your IP and/or SAN training course.

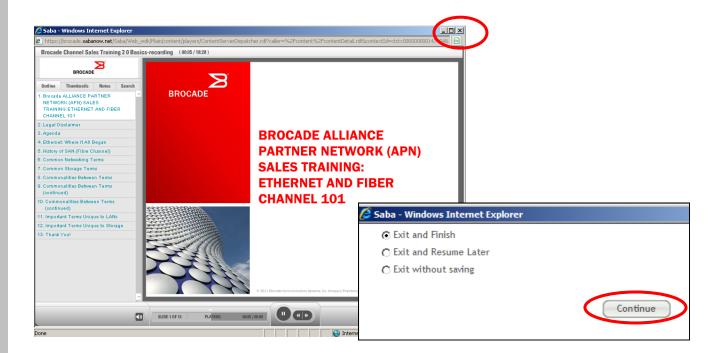
Click on Go to In-Progress Learning.

In your My In-Progress Learning, open the course and Launch the training.



Make sure to set up your system to "Always allow pop-ups from this site" and go over the course materials. If you close the presentation window (X), a pop up window will open and give you the following options:

- Exit and Finish
- Exit and Resume Later
- Exit without saving



If you have finished the training materials, click Exit and Finish and Continue.

This part of the course will be marked **Successful**. Proceed to **Launch** the Quiz portion. You will have unlimited attempts to achieve 100% correct answers to complete the training.



Once you complete the pre-requisites, you can follow the same process for the other sales training courses.

In case of questions, please email channel@brocade.com.

