



New Zealand Services Line Card









Westcon-Comstor Services are able to provide a vast array of services across 4 main pillars – Professional, Support, Education and Supply Chain Services. Each area is designed for us to provide value and opportunity to our partners and resellers whom we actively and continuously improve and grow them so that our channel partners feel the benefits. Below is a snapshot view of what we can offer, please speak to the contacts listed (or your own Westcon-Comstor account manager) for more detailed information:

Business Unit	Vendors	\$	×		*
Security & Networking	Cisco	-	✓	✓	-
	Juniper	-	-	✓	-
	Nokia	✓	✓	-	✓
	Palo Alto Networks	✓	✓	✓	✓
	Symantec	✓	-	-	-
UCC	Avaya	✓	✓	✓	-
	Swoop	-	_	✓	-

Business Unit	Vendors	\$	X		
Cloud	AWS	_	✓	-	_
	Symantec	✓	-	-	-
Data Centre	Cisco	-	✓	✓	-
	IBM	-	✓	✓	-
	NetApp	-	✓	-	-
	Riverbed	✓	✓	✓	-

Westcon-Comstor conducts business across the region. For specific details on products and services availability in specific countries, please contact your local Westcon office or the numbers below.

Please be aware that some services may be provided via a third party



YOUR SERVICES CONTACTS AT WESTCON-COMSTOR

Jim Heyder

Cloud & Services Business Unit Manager

Mobile: +64 27 836 6213

Email: jim.heyder@westconcomstor.com

Steve Woodward

National Sales Manager Office: 09 415 6220 Mobile: +64 273 625 351

Email: steve.woodward@westconcomstor.com