



OFFER DEFINITION

FOR AVAYA PARTNERS & DISTRIBUTORS

FABRIC NOW

PACKAGE START DATE: OCTOBER 01, 2016

PACKAGE END DATE: SEPTEMBER 26, 2017

AVAILABILITY: GGM THEATER (MIDDLE EAST, AFRICA, TURKEY)

BUSINESS UNIT: NETWORKING

VERSION: 1.0 (OCTOBER 01, 2016)

- **VERSION 1.0:**
 - **FIRST VERSION FOR PROMOTION LAUNCH**

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Introduction

Fabric NOW offers Avaya Connect Networking authorized partners an attractive discount on most popular Avaya Networking products when sold either to installed base or net new Fabric Networking customers for network upgrades, expansion or replacement. It is ideally suited for use with medium-to-large-sized Fabric Networking opportunities. Use it as a more convenient and simpler alternative to Special Bids.

Overview / Summary

New for FY2017, partners can leverage **Fabric NOW** to position popular Avaya Networking products and services from the following portfolios:

Ethernet Routing Switch 3500 series
Ethernet Routing Switch 4000 series
Ethernet Routing Switch 5900 series
Ethernet Routing Switch 8800 series
Virtual Services Platform 4000 series
Virtual Services Platform 7000 series
Virtual Services Platform 7200 series (excluding VSP 7200 port licensed models)
Virtual Services Platform 8200 series
Virtual Services Platform 8400 series
Virtual Services Platform 9000 series (licenses and PSU only)
Wireless LAN 9100 series
Identity Engines series
Unified Management
Pluggable Transceivers

Fabric NOW is structured with three different discount bands so the larger the deal size, the greater the discount! Available discounts are as follows:

Band 1 (deal size <50K USD APL) - incremental promotion discount of **14%** off APL (**16%** for VSP72/82/8400)
Band 2 (deal size 50K-100K USD APL) - incremental promotion discount of **15%** off APL (**17%** for VSP72/82/8400)
Band 3 (deal size >100K USD APL) - incremental promotion discount of **16%** off APL (**18%** for VSP72/82/8400)

Unless otherwise stated, discounts are available on all available MPG 6P (Networking) material codes, excluding TAA products. It is available to all customers, with or without an existing live Fabric environment, and is simply triggered through the Avaya Marketing Promotions Module (MPM) by the inclusion of either (1) two or more units of the same qualifying Fabric-enabled platform series (i.e. VSP 4000, 7000, 7200, 8200, 8400, 9000 or ERS 8800) or (2) 100 or more WLAN 9100 Access Points (any available model or combination) within the quote. Other than this, there are no restrictions on usage besides those shown in the terms and conditions section of and elsewhere in this offer document. Please refer to Addendum A towards the end of this document for a complete list of qualifying Fabric-enabled platform trigger codes.

Avaya Partner Value Proposition

- An on-going discount package to generate revenue from Avaya Fabric Networking solutions
- Win with competitive pricing, make good margin, no need for Special Bids
- Retain existing customers and attract new customers

Avaya Partner Promotion Process / Rules

Quoting & Ordering:

1. Create a quote/design as normal with eligible material codes quoted separately and process the quote through the Marketing Promotions Module (MPM) within the Avaya Enterprise Configurator (EC), applying the appropriate promotion code:
Band 1 – **FABRICNOW1-MEA**
Band 2 – **FABRICNOW2-MEA**
Band 3 – **FABRICNOW3-MEA**
The quote must include two or more units of the same qualifying Fabric-enabled platform.
2. Promotional discounts apply to products only, not maintenance services. Standard maintenance requirements apply.
3. Promotion may not be combined with any other Avaya promotion or Special Bid including Deal Registration.
4. New quotes and quote modifications for this promotion can be made up to and including 26th September 2017. All products must be shipped (sales out) before 1st October 2017.

Promotion Terms and Conditions

Promotional Terms & Conditions (General, Global)

Updated November 02, 2015

1. The terms and conditions outlined herein will be in effect for the duration of this promotion (herein identified as the "Promotion").
2. The word "Partner" in these terms and conditions means the Avaya distributor or reseller that claims discounts under the Promotion. Partner must be authorized for each product line/service offerings and meet any additional requirements for reselling specific products/services. Partner is not automatically authorized for a product line /service by virtue of receiving this notice.
3. Breach of any of the terms and conditions within this document may result in Partner being de-authorized as an Avaya Authorized Partner. In addition, Avaya has the right, if it so determines, to claim damages from any Partner participating in this Promotion, in the sum of the difference between the price at which the Avaya products are sold pursuant to this Promotion, and the price which the Partner would have paid under normal circumstances, without the Promotion.
4. All sales made from this Promotion are fulfilled under the terms and conditions under which Partner has agreed to resell products and services. This Promotion does not alter or change the terms and conditions under which Partner has agreed to resell Avaya solutions unless otherwise specifically stated in this Promotion.
5. Avaya expressly disclaims any and all liability relating to the results of any of its marketing plans or promotions.
6. The Avaya account representatives have no authority to interpret or vary the terms of this Promotion.
7. Avaya reserves the sole right to interpret and establish the terms and conditions of this Promotion.
8. Partner must place a single Purchase Order on their distributor for all material codes included in the approved quote, upon which the promotional discount has been authorized. The distributor must execute product shipment, invoicing all claim details, including mandatory materials, with invoice dates that are on or before the promotion claim by date. Any invoice submitted, but not completed by the promotion claim by date, will be viewed as a non-compliant purchase order and should be rejected by the distributor. Distributor claims received post the last promotion claim by date reporting period will be rejected by Avaya.
9. When applicable to a specific promotion, all IP Office licenses must be ordered as a License Key within either the ADI or PLDS system. Use of Certificates is not allowed when receiving transactional preferential pricing (promotions, special bids, deal registration, etc).

10. This Promotion may not be used in conjunction with any other Avaya promotion unless otherwise specified within the terms and conditions of this Promotion or another Avaya promotion.
11. All orders must be placed through Avaya's order management system or an authorized Distributor. Billing, shipment, and payment of equipment purchased under this Promotion follow standard Avaya procedures.
12. Information contained herein is confidential and proprietary information of Avaya and is provided for the internal use of Avaya and its authorized Partners. Except as specifically authorized in writing by Avaya, the Partner shall not alter any terms and conditions of this promotion. Any attempted alteration shall be deemed null and void and of no force or effect. In no event shall Avaya be liable for any errors or omissions resulting from the information contained herein.
13. Partner's participation in this Promotion is Avaya partner's acceptance of the terms and conditions of this Promotion. In the event that Partner does not agree with any terms or conditions of this promotion, Partner may not participate in this program.
14. Both Avaya and the Partner agree that customer information, or any other sales-related information, provided under this Promotion is confidential and proprietary whether marked as such or not. Avaya agrees that it shall use such information solely for the purposes of this Promotion or for internal Avaya operation management.
15. It is Partner's responsibility to ensure all products purchased under this Promotion are resold to End Users within the Territory which Partner is authorized by Avaya to resell Products. It is Partner's responsibility to ensure no Products sold under this Promotion are resold to unauthorized resellers and/or intermediaries. Breach of this condition shall be considered material.
16. Avaya reserves the right to audit all elements of the resale of the Avaya products purchased under this Promotion, for validation that the Products have been resold to End Users within the Territory which Partner is authorized by Avaya to resell Products and to ensure the Promotion requirements are adhered to. Avaya shall be the sole arbiter as to what proof may be required and the Partner is obliged to provide such proof.
17. Orders to be installed as demonstration equipment, defined as hardware and software purchases for use in internal offices, demonstration centers, training facilities, technical labs, and other locations exhibiting Avaya products for customer viewing, do not qualify for this Promotion.
18. All system upgrades purchased under this Promotion require the Avaya partner to register the system with Avaya in accordance with the terms and conditions under which Avaya partner has agreed to resell Avaya products and services. Failure to do so within the specified time frame will result in the Avaya partner forfeiting any and all promotion incentives.
19. Avaya may confirm the location and installation of all Avaya products sold/licensed under this promotion.
20. All terms and conditions identified in the Reseller Sales Reporting Policy, the Distributor Sales Out Reporting Policy and the Avaya Back End Credit policy not specifically identified above, continue to apply to the sales of all Avaya product.
21. Effective with the launch of the Promotion Module April 7 2014, it is the Partner's responsibility to ensure that any promotional discount applied to a quote is approved in accordance with the specific terms outlined in the respective promotion offer documentation, for use in the installation location country of the customer. If a Partner applies a promotional discount to a deal outside of the defined and stated parameters posted in the promotion offer definition, the Partner is liable for penalties described in these promotional terms and conditions.

Resources

Fabric NOW Promotion:

Please see the Networking Promotions page on the Avaya Sales & Partner Portal at <https://sales.avaya.com/en/general/fabric-now-promotion>

Product Information:

Please see the Networking Product pages on the Avaya Sales & Partner Portal at <https://sales.avaya.com/en/pss/avaya-networking> or at Avaya.com

Contacts – Promotion

Questions? Please Contact:

Your Avaya distributor, Channel Account Manager, or emeapromotions@avaya.com

Addendum A – Fabric-enabled Platform Series and Trigger Codes

Material Code	Description
ERS 8800 Series	
DS1402001-E5	8010 10 slot chassis. Includes chassis, dual backplane, two high-speed fan trays, RS232 cable for management console, rack mount kit, and cable guide kit. Requires at least one power supply, up to three power supplies supported.
DS1402002-E5	8006 6 slot chassis. Includes chassis, dual backplane, high-speed fan tray, RS232 cable for management console, rack mount kit, and cable guide kit. Requires at least one power supply, up to three power supplies supported.
DS1402004-E5	8010co 10 slot NEBS chassis. Includes chassis, fan trays, RS232 cable for management console, rack mount kit and cable mgmnt. Requires at least two 8004 or 8005 power supplies, up to three power supplies supported. Supports 8800 and 8600 modules only.
DS1402011-E5	8003R 3 slot chassis. Includes chassis, fan tray, RS232 cable for management console and rack mount kit. Requires and supports only one switch fabric/CPU module. Supports up to two 8600 line cards.
VSP 4000 Series	
EC4400004-E6	VSP 4450GSX WITH 12 10/100/1000 BASE-T PORTS, 36 1G SFP PORTS AND TWO 10G SFP+ UPLINK PORTS. INC. BASE SOFTWARE LICENSE, 1 FIELD REPLACEABLE 300W DC PSU. NO POWER CORD
EC4400A05-E6	VSP 4450GSX with 12 10/100/1000 BaseT PoE+ ports, 36 1G SFP ports and two 10G SFP+ uplink ports. Inc. Base Software License, 1 Field replaceable 1000W PSU. NO Power Cord
EC4400F05-E6	VSP 4450GSX with 12 10/100/1000 BaseT PoE+ ports, 36 1G SFP ports and two 10G SFP+ uplink ports. Inc. Base Software License, 1 Field replaceable 1000W PSU. ANZ Power Cord
EC4800078-E6	VSP 4850GTS with 48 10/100/1000 & 2 SFP ports plus 2 SFP+ ports. Inc. Base Software License, 1 Field replaceable 300W PSU. DC Power.
EC4800A78-E6	VSP 4850GTS with 48 10/100/1000 & 2 SFP ports plus 2 SFP+ ports. Inc. Base Software License, 1 Field replaceable 300W PSU. No Power Cord.
EC4800A88-E6	VSP 4850GTS-PWR+ with 48 10/100/1000 802.3at PoE+ & 2 SFP ports plus 2 SFP+ ports. Inc. Base Software License, 1 Field replaceable 1000W PSU. NO Power Cord
EC4800F78-E6	VSP 4850GTS with 48 10/100/1000 & 2 SFP ports plus 2 SFP+ ports. Inc. Base Software License, 1 Field replaceable 300W PSU. ANZ Power Cord.
EC4800F88-E6	VSP 4850GTS-PWR+ with 48 10/100/1000 802.3at PoE+ & 2 SFP ports plus 2 SFP+ ports. Inc. Base Software License, 1 Field replaceable 1000W PSU. ANZ Power Cord
VSP 7000 Series	
AL700001B-E6	VSP 7024XLS 24 SFP+ BACK TO FRONT COOLING BASE UNIT & SW (NO PSU) Note: Includes Base License, Fan Tray & 19/23" rack mount.
AL700001F-E6	VSP 7024XLS 24 SFP+ FRONT 2 BACK COOLING BASE UNIT & SW (NO PSU) Note: Includes Base License, Fan Tray & 19/23" rack mount.
AL7000S2B-E6	VSP 7024XT 24 10GTX BACK TO FRONT COOLING BASE UNIT & SW (NO PSU) NOTE: INCLUDES BASE LICENSE, FAN TRAY & 19/23" RACK MOUNT.

AL7000S2F-E6	VSP 7024XT 24 10GTX FRONT 2 BACK COOLING BASE UNIT & SW (NO PSU) NOTE: INCLUDES BASE LICENSE, FAN TRAY & 19/23" RACK MOUNT.
VSP 7200 Series	
EC720001B-E6	VSP 7254XSQ B2F - DC PSU
EC720001F-E6	VSP 7254XSQ WITH 48 1/10G SFP+ AND 6 40G QSFP+ PORTS WITH FRONT TO BACK COOLING & 1 DC PSU. INCLUDES BASE LICENSE, FAN MODULES AND DC PSU. PLUGGABLE TRANSCEIVERS AND OPTIONAL RACK MOUNT KIT SOLD SEPARATELY.
EC720001X-E6	VSP 7254XSQ - NO FAN NO PSU
EC720002B-E6	VSP 7254XTQ B2F - DC PSU
EC720002F-E6	VSP 7254XSQ WITH 48 100M/1G/10GBASE-T AND 6 40G QSFP+ PORTS WITH FRONT TO BACK COOLING & 1 DC PSU. INCLUDES BASE LICENSE, FAN MODULES AND DC PSU. PLUGGABLE TRANSCEIVERS AND OPTIONAL RACK MOUNT KIT SOLD SEPARATELY.
EC720002X-E6	VSP 7254XTQ - NO FAN NO PSU
EC7200A1B-E6	VSP 7254XSQ WITH 48 1/10G SFP+ AND 6 40G QSFP+ PORTS WITH BACK TO FRONT COOLING & 1 AC PSU (NO POWER CORD). INCLUDES BASE LICENSE, FAN MODULES, AC PSU AND NO POWER CORD. PLUGGABLE TRANSCEIVERS AND OPTIONAL RACK MOUNT KIT SOLD SEPARATELY.
EC7200A1F-E6	VSP 7254XSQ WITH 48 1/10G SFP+ AND 6 40G QSFP+ PORTS WITH FRONT TO BACK COOLING, 1 AC PS (NO POWER CORD). INCLUDES BASE LICENSE, FAN MODULES, AC PSU AND NO POWER CORD. PLUGGABLE TRANSCEIVERS AND OPTIONAL RACK MOUNT KIT SOLD SEPARATELY.
EC7200A2B-E6	VSP 7254XSQ WITH 48 100M/1G/10GBASE-T AND 6 40G QSFP+ PORTS WITH BACK TO FRONT COOLING & 1 AC PSU (NO POWER CORD). INCLUDES BASE LICENSE, FAN MODULES, AC PSU AND NO POWER CORD. PLUGGABLE TRANSCEIVERS AND OPTIONAL RACK MOUNT KIT SOLD SEPARATELY.
EC7200A2F-E6	VSP 7254XSQ WITH 48 100M/1G/10GBASE-T AND 6 40G QSFP+ PORTS WITH FRONT TO BACK COOLING, 1 AC PS (NO POWER CORD). INCLUDES BASE LICENSE, FAN MODULES, AC PSU AND NO POWER CORD. PLUGGABLE TRANSCEIVERS AND OPTIONAL RACK MOUNT KIT SOLD SEPARATELY.
EC7200A3B-E6	VSP 7254XSQ WITH 24 1/10G SFP+ AND 4 40G QSFP+ PORTS ENABLED. INCL. BASE LIC, BACK TO FRONT FANS, 1 460W AC PSU (NO POWER CORD). TRANSCEIVERS AND OPTNL RACK MOUNT KIT SOLD SEPARATELY. OPTNL SW LICENSE REQUIRED TO ENABLE ALL 48 10G AND 6 40G PORTS.
EC7200A3F-E6	VSP 7254XSQ WITH 24 1/10G SFP+ AND 4 40G QSFP+ PORTS ENABLED. INCL. BASE LIC, FRONT TO BACK FANS, 1 460W AC PSU (NO POWER CORD). TRANSCEIVERS AND OPTNL RACK MOUNT KIT SOLD SEPARATELY. OPTNL SW LICENSE REQUIRED TO ENABLE ALL 48 10G AND 6 40G PORTS.
EC7200A4B-E6	VSP 7254XTQ WITH 24 100M/1G/10GBASE-T AND 4 40G QSFP+ PORTS ENABLED. INCL. BASE LIC, BACK TO FRONT FANS, 1 800W AC PSU (NO POWER CORD). TRANSCEIVERS AND OPTNL RACK MOUNT KIT SOLD SEPARATELY. OPTNL SW LICENSE REQD TO ENABLE ALL 48 10G AND 6 40G PORTS.

EC7200A4F-E6	VSP 7254XTQ WITH 24 100M/1G/10GBASE-T AND 4 40G QSFP+ PORTS ENABLED. INCL. BASE LIC, FRONT TO BACK FANS, 1 800W AC PSU (NO POWER CORD) . TRANSCEIVERS AND OPTNL RACK MOUNT KIT SOLD SEPARATELY. OPTNL SW LICENSE REQD TO ENABLE ALL 48 10G AND 6 40G PORTS.
EC7200F1B-E6	VSP 7254XSQ WITH 48 1/10G SFP+ AND 6 40G QSFP+ PORTS WITH BACK TO FRONT COOLING, 1 AC PS (ANZ POWER CORD). INCLUDES BASE LICENSE, FAN MODULES, AC PSU AND NA POWER CORD. PLUGGABLE TRANSCEIVERS AND OPTIONAL RACK MOUNT KIT SOLD SEPARATELY.
EC7200F1F-E6	VSP 7254XSQ WITH 48 1/10G SFP+ AND 6 40G QSFP+ PORTS WITH FRONT TO BACK COOLING, 1 AC PS (ANZ POWER CORD). INCLUDES BASE LICENSE, FAN MODULES, AC PSU AND NA POWER CORD. PLUGGABLE TRANSCEIVERS AND OPTIONAL RACK MOUNT KIT SOLD SEPARATELY.
EC7200F2B-E6	VSP 7254XSQ WITH 48 100M/1G/10GBASE-T AND 6 40G QSFP+ PORTS WITH BACK TO FRONT COOLING, 1 AC PS (ANZ POWER CORD). INCLUDES BASE LICENSE, FAN MODULES, AC PSU AND NA POWER CORD. PLUGGABLE TRANSCEIVERS AND OPTIONAL RACK MOUNT KIT SOLD SEPARATELY.
EC7200F2F-E6	VSP 7254XSQ WITH 48 100M/1G/10GBASE-T AND 6 40G QSFP+ PORTS WITH FRONT TO BACK COOLING, 1 AC PS (ANZ POWER CORD). INCLUDES BASE LICENSE, FAN MODULES, AC PSU AND NA POWER CORD. PLUGGABLE TRANSCEIVERS AND OPTIONAL RACK MOUNT KIT SOLD SEPARATELY.
EC7200F3B-E6	VSP 7254XSQ WITH 24 1/10G SFP+ AND 4 40G QSFP+ PORTS ENABLED. INCL. BASE LIC, BACK TO FRONT FANS, 1 460W AC PSU (AU POWER CORD). TRANSCEIVERS AND OPTNL RACK MOUNT KIT SOLD SEPARATELY. OPTNL SW LICENSE REQUIRED TO ENABLE ALL 48 10G AND 6 40G PORTS.
EC7200F3F-E6	VSP 7254XSQ WITH 24 1/10G SFP+ AND 4 40G QSFP+ PORTS ENABLED. INCL. BASE LIC, FRONT TO BACK FANS, 1 460W AC PSU (AU POWER CORD). TRANSCEIVERS AND OPTNL RACK MOUNT KIT SOLD SEPARATELY. OPTNL SW LICENSE REQUIRED TO ENABLE ALL 48 10G AND 6 40G PORTS.
EC7200F4B-E6	VSP 7254XTQ WITH 24 100M/1G/10GBASE-T AND 4 40G QSFP+ PORTS ENABLED. INCL. BASE LIC, BACK TO FRONT FANS, 1 800W AC PSU (AU POWER CORD). TRANSCEIVERS AND OPTNL RACK MOUNT KIT SOLD SEPARATELY. OPTNL SW LICENSE REQD TO ENABLE ALL 48 10G AND 6 40G PORTS.
EC7200F4F-E6	VSP 7254XTQ WITH 24 100M/1G/10GBASE-T AND 4 40G QSFP+ PORTS ENABLED. INCL. BASE LIC, FRONT TO BACK FANS, 1 800W AC PSU (AU POWER CORD) . TRANSCEIVERS AND OPTNL RACK MOUNT KIT SOLD SEPARATELY. OPTNL SW LICENSE REQD TO ENABLE ALL 48 10G AND 6 40G PORTS.
VSP 8200 Series	
EC8200001-E6	Virtual Services Platform 8284XSQ with 80 x 10GBASE-SFP+ and 4 x40GBASE-QSFP+, 1 800W DC Power Supply. Note: Includes Base License, Fan Trays. Pluggable transceivers and optional rack mount kit sold separately.
EC8200A01-E6	Virtual Services 8284XSQ with 80 10G SFP+ and 4 40G QSFP+ ports, 1 800W AC PS (no Power Cord). Optional Slide Rack Mount Kit available. Note: Includes Base License & Fan Trays. Pluggable transceivers sold separately.
EC8200F01-E6	Virtual Services 8284XSQ with 80 10G SFP+ and 4 40G QSFP+ ports, 1 800W AC PS (ANZ Power Cord). Optional Slide Rack Mount Kit available. Note: Includes Base License & Fan Trays. Pluggable transceivers sold separately.

VSP 8400 Series	
EC8400001-E6	VSP 8400 CHASSIS WITH 4 IO MODULE SLOTS, 1 800 W DC POWER SUPPLY INCLUDED. NOTE: INCLUDES BASE LICENSE, 4 FAN TRAYS. PLUGGABLE TRANSCEIVERS AND OPTIONAL RACK MOUNT KIT SOLD SEPARATELY.
EC8400A01-E6	VSP 8400 CHASSIS WITH 4 IO MODULE SLOTS, 1 800 W AC POWER SUPPLY INCLUDED (NO POWER CORD). NOTE: INCLUDES BASE LICENSE, 4 FAN TRAYS. PLUGGABLE TRANSCEIVERS AND OPTIONAL RACK MOUNT KIT SOLD SEPARATELY.
EC8400F01-E6	VSP 8400 CHASSIS WITH 4 IO MODULE SLOTS, 1 800 W AC POWER SUPPLY INCLUDED (ANZ POWER CORD). NOTE: INCLUDES BASE LICENSE, 4 FAN TRAYS. PLUGGABLE TRANSCEIVERS AND OPTIONAL RACK MOUNT KIT SOLD SEPARATELY.
VSP 9000 Series	
EC1402001-E6	9012 12-Slot Chassis. Includes Chassis, Front and Rear Fan Trays, Rack Mount Kit, and Cable Guide Kit. Requires at least one Power Supply, and up to six Power Supplies supported.
EC1402002-E6	9010 10 SLOT AC CHASSIS
EC1402003-E6	VSP 9012 12-Slot Chassis. Includes Chassis, Rear Fan Trays, Rack Mount Kit and Cable Guide Kit. Requires two Front Fan Trays (EC1411004-E6 HS recommended) and at least one Power Supply. Up to six Power Supplies supported.
WLAN 9100 Access Points (where 'XX' is any valid country indicator)	
WAO9122XX-E6	WLAN 9122 OUTDOOR ACCESS POINT, 802.11a/b/g/n, DUAL RADIO 2x2 MIMO, INTEGRATED WIRELESS CONTROLLER, NO ANTENNA, 4 RP-TNC CONNECTORS
WAP9122XX-E6	WLAN 9122 INDOOR ACCESS POINT, 802.11a/b/g/n (UPGRADABLE TO 802.11ac), DUAL RADIO 2x2 MIMO, OMNI-DIRECTIONAL ANTENNA, INTEGRATED WIRELESS CONTROLLER
WAP9123XX-E6	WLAN 9123 INDOOR ACCESS POINT, 802.11a/b/g/n (UPGRADABLE TO 802.11ac), DUAL RADIO 3x3 MIMO, OMNI-DIRECTIONAL ANTENNA, INTEGRATED WIRELESS CONTROLLER
WAP9132XX-E6	WLAN 9132 INDOOR ACCESS POINT, 802.11n/ac, DUAL RADIO 2x2 MIMO, OMNI-DIRECTIONAL ANTENNA, INTEGRATED WIRELESS CONTROLLER
WAP9133XX-E6	WLAN 9133 INDOOR ACCESS POINT, 802.11n/ac, DUAL RADIO 3x3 MIMO, OMNI-DIRECTIONAL ANTENNA, INTEGRATED WIRELESS CONTROLLER
WAP9172XX-E6	WLAN 9172 INDOOR 4 -RADIO ACCESS POINT, 802.11ac, 2x2 MIMO, INTEGRATED WIRELESS CONTROLLER
WAP9173XX-E6	WLAN 9173 INDOOR 4 -RADIO ACCESS POINT, 802.11ac, 3x3 MIMO, INTEGRATED WIRELESS CONTROLLER
WAE9132XX-E6	WLAN 9132 PLENUM RATED INDOOR ACCESS POINT, 802.11ac, DUAL RADIO 2x2 MIMO, INTEGRATED WIRELESS CONTROLLER, 4X N-STYLE MALE CONNECTORS, REQUIRES EXTERNAL ANTENNAS
WAO9132XX-E6	WLAN 9132 OUTDOOR ACCESS POINT, 802.11ac, DUAL RADIO 2x2 MIMO, INTEGRATED WIRELESS CONTROLLER, 4X N-STYLE MALE CONNECTORS, REQUIRES EXTERNAL ANTENNAS
WAP9112XX-E6	WLAN 9112 INDOOR WALL JACK ACCESS POINT, 2-RADIO , 802.11ac, 2X2 OMNI ANTENNA, INTEGRATED WIRELESS CONTROLLER
WAP9114XX-E6	WLAN 9114 ENTERPRISE-CLASS, COST-EFFECTIVE INDOOR ACCESS POINT, 802.11ac, DUAL RADIO 2X2 MIMO, OMNI-DIRECTIONAL ANTENNA, INTEGRATED WIRELESS CONTROLLER
WAP9144XX-E6	WLAN 9144 INDOOR ACCESS POINT, 802.11ac WAVE 2, DUAL RADIO 4X4 MU-MIMO, OMNI-DIRECTIONAL ANTENNA, INTEGRATED WIRELESS CONTROLLER

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